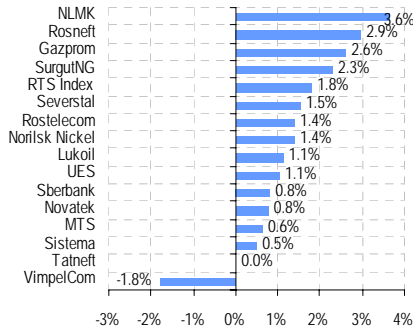
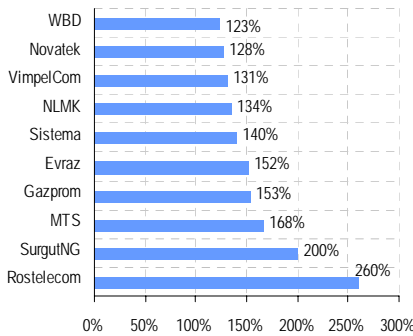


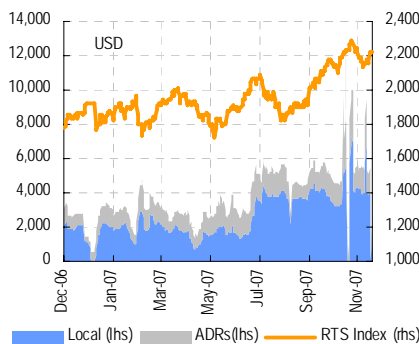
Blue chips: advancers and decliners



Volume monitor: daily/3M avg. volume



RTS index and weekly trading volumes



Upcoming events

04 Dec	Core CPI
Mid Dec	Wimm-Bill-Dann 3Q07 U.S. GAAP results
Mid Dec	OGK-1 9M2007 IFRS

Market

Following Fed chief Ben Bernanke's comments that a December US interest rate cut was more likely, Russian equities tracked positive international momentum on Friday. The RTS rose by 1.8% to 2220 and the MICEX gained 1.5% to 1851. A relatively quiet session is expected today with a small impact from yesterday's elections. In terms of data, the ISM manufacturing survey in the US could be a catalyst later this afternoon.

Top news and ideas

- CAT Oil: Reports disappointing 3Q07 results.** EBITDA margin inertia, increasing competition in the traditional fracturing business, and lack of visibility from management for next year increase our concerns.
- Gazprom: More co-operation with Total in the horizon.** Gazprom will develop the Caspian coast Astrakhan gas field with the French major. It seems Total has worked itself into a position as Gazprom's favorite foreign partner, perhaps, in our view, due to political reasons.
- UES: Key questions answered at BoD meeting.** Decisions reached concerned MRSK swap ratios, a share price for those who voted against the break up, IPO procedures for TGK-7, and the date for launch of the capacity market.
- Politics: Putin wins two thirds of Duma.** The Communist party, the right wing LDPR, and the pro-Kremlin Fair Russia party also made it to the Duma. We believe Putin's landslide victory indicates that stability and continuity of economic policies will reign even after the president's term ends – good news for investors.

Other highlights

- Brief - Mechel, the Russian steelmaker, plans to decide in the middle of next year whether to spin-off its coal business or not (Interfax).** The company believes that the total value ranges from USD6 bn to USD10 bn and has initial thoughts of selling 30% of the spin-off for USD2 bn in Toronto as a first step. This would unlock the value of its coal business, which should benefit minority shareholders.

>>> More news on page 6

Russian market in context

	Last Close	Performance/Trends				
		1D	1WK	1M	3M	12M
RTS Index	2,220	1.8%	3.2%	-0.4%	15.2%	24.7%
MSCI EM Europe Index	787	1.5%	2.4%	-0.6%	18.7%	27.8%
MSCI EM Index	1,242	1.2%	3.4%	-5.2%	13.7%	41.3%
S&P500 Index	1,481	0.8%	2.8%	-1.9%	0.5%	6.0%
OIX (Oil majors) Index	810	0.7%	-0.5%	-2.6%	8.9%	22.7%
GSCI (Commodities) index	5,813	0.7%	-1.0%	-1.6%	1.4%	-15.7%
Oil (WTI), USD/bbl	88.7	-2.5%	1.0%	-1.9%	20.9%	40.5%
Nickel, USD/ton	26,408	-4.9%	-7.3%	-14.6%	-4.9%	-23.9%
Steel (HR), USD/ton	588	0.0%	0.0%	0.0%	-0.4%	16.3%
LT U.S. Treasury YTM	4.4%	4.4%	4.5%	4.8%	4.9%	4.6%
EMBI-Russia spread, bp	159	167	162	173	122	113
RUB/USD	24.35	24.36	24.32	24.72	25.65	26.31

Source: Datastream, Bloomberg

CAT Oil: Reports disappointing 3Q07 results.

George Lilis, CFA, e-mail: George.Lilis@mdmbank.com

Increasing competition in frac business. CAT Oil, an independent oil and gas services company operating in Russia, reported 3Q07 IFRS results on Friday, disappointing investors once again and driving its stock 8.5% lower. The lack of improvement in the company's EBITDA margin, the increasing competition in the traditional fracturing business and the lack of visibility from management for next year all fueled investors' concerns.

Revenue growth slowing down. On the top line, the company reported a 10% y-o-y revenue growth rate in 3Q07 with a 7% y-o-y growth in the number of total service jobs, and approximately a 2.8% y-o-y growth in average revenue per job. Management said during a conference call that revenue growth could reach 17% y-o-y for the entire year (13% y-o-y in 9M07) but added that they see more competition in their core business, with very low probability of price increases in the near future.

EBITDA margin under pressure. A high growth rate in front loaded costs put pressure on the company's EBITDA margin, which came at 25.5%, again significantly below 30% (33% in 2Q07, 19.8% in 1Q07). While management did not provide further details as to what portion of these front loaded costs should be considered one-time, they said that costs related to delivery, adjustment and testing of new equipment affected COGS. In addition the creation of the two new subsidiaries for seismic and sidetracking led to higher SGA expenses (rental expenses, etc.)

Guidance still for 25% y-o-y EBITDA growth. Management at the conference call spent some time talking about the new opportunities in their seismic business which they see having an impact in the bottom line from 2009 onwards (seismic EBITDA margin reaching 30%). Furthermore, management expressed its confidence that they can reach 25% y-o-y growth rate in EBITDA for 2007 (E55-57 mn) as activity in 4Q07 thus far is much higher than the disappointing 4Q06. Nevertheless, they did not want to specify when they see their EBITDA margin moving towards 30%. We do not officially cover CAT Oil.

CAT Oil 9M07 Financials

EUR, mn	3Q07	3Q06	Y-o-Y	9M07	9M06	Y-o-Y
Revenues	61.3	55.8	9.9%	164.1	145.2	13.0%
EBITDA	15.6	14.4	8.3%	43.1	38.6	11.7%
EBITDA margin	25.4%	25.8%	-1.4%	26.3%	26.6%	-1.2%
Net Income	6.7	8.7	-23.0%	22.6	22.6	0.0%
Net margin	11%	16%	-29.9%	13.8%	15.6%	-11.5%

Gazprom: More co-operation with Total in the horizon

George Lilis, CFA, e-mail: George.Lilis@mdmbank.com

Bloomberg ticker	Company name	Price, USD	Rating	12M High/Low	2007 P/E	2007 EV/EBITDA	MCAP, USD mn
GAZP RU	Gazprom	13.18	Not Rated	13.29/8.75	13.5	9.6	302,334

Source: IBES consensus, Data Stream

Gazprom announces more Total co-operation. Gazprom announced Friday that it will team up with French oil and gas major Total for the development of the Astrakhan gas field on Russia's Caspian Sea coast. The announcement came after Gazprom CEO Alexei Miller visited France on Friday, where he discussed with his Total counterpart the development of the Shtokman field as well. Astrakhan is considered one of Gazprom's ten biggest fields with potential reserves of 2.5 trn cm under Russian C1 standards, but DeGolyer has not fully audited the field (on a preliminary basis it rates the reserves at 199.3 billion cubic meters of proven gas reserves and 48.3 bcm of probable reserves).

Gazprom to sell 7% of its total exports to US. In other news, Gazprom deputy CEO for exports, Alexander Miller, said from New York on Friday that his company plans to sell 7% of its total gas exports to the US within five years, with the majority of these volumes as LNG from Sakhalin-2 and the giant Shtokman field. WE view this as a quite optimistic plan in terms of timing. Furthermore, he said that there is at least a 50% probability that Gazprom will list its shares in the NYSE at some point in the future, but did not provide any timing for this move.

UK, US diplomacy leaves door open for Total. We are somewhat surprised by how much Total has increased its willingness to participate in Russian projects after a long time of legal disputes over a series of different issues regarding fields it had agreements to develop in Russia. At the same time, it seems that it has become one of Gazprom's favorite international companies. The fact that Russian political relations with the UK and the US are not exactly a bed of roses at the moment means it probably makes sense for Russian companies to partner with the next most technologically advanced name in the list of international oil and gas majors: Total.

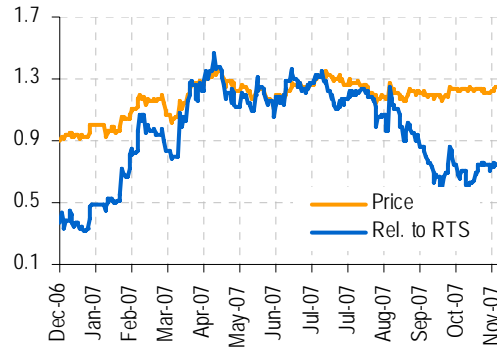
UES: Key questions answered at BoD meeting

Vladislav Nigmatullin, e-mail: Vladislav.Nigmatullin@mdmbank.com

Bloomberg ticker	Price, USD	FV, USD	Rating	12M High/Low	1M Perf.	3M Perf.	12M Perf.
EESR RU Equity	1.25	n/a	Not Rated	1.37/0.9	0.7%	-1.8%	38.7%

Financials, USD mn	2006A	2007E	2008E
Revenue	37,372	42,789	48,973
EBITDA	7,312	9,007	12,467
Net income	1,508	1,714	2,548
Revenue growth		14%	14%
EBITDA growth		23%	38%
Net income growth		14%	49%
EBITDA margin	20%	21%	25%
Net margin	4%	4%	5%
EV/Revenue	3.4	3.0	2.6
EV/EBITDA	17.4	14.1	10.2
P/E	33.9	29.9	20.1
MCAP, USD mn	51,179	Com., mn	41,042
EV, USD mn	127,287	Pref., mn	
Free float	0%	Total, mn	41,042

Price performance, USD



Source: Bloomberg

Source: Datastream, IBES consensus

Key decisions reached at Friday's board meeting. UES held a BoD meeting at which several questions concerning the restructuring process were answered. The most important questions surrounded the distribution grid companies' consolidation, the sale of UES shares repurchased from the minorities, and the IPO schedules for the generating companies. After the meeting, UES CEO Anatoly Chubais revealed the BoD decisions to analysts and the media.

Board approves consolidation of distribution grid companies. The UES board approved the swap ratios for converting shares of regional distribution grid companies to the shares of interregional distribution grid companies – MRSK Center, MRSK Volga, MRSK Ural, MRSK North Caucasus and MRSK South. MRSKs will issue additional shares and sell them to UES in exchange for regional grid companies' shares. If the shareholders of some regional grid companies do not approve the merger with MRSK it would remain a subsidiary of MRSK.

UES will sell repurchased shares. The board also decided that UES shares bought from minorities who voted against the restructuring, or did not participate in EGM, should be sold on the market at a price equal to the weighted average market price within a 3 week period but at not less than RUB32.15/share for the common shares and RUB29.44 for prefs.

UES corrected the IPO procedures for TGK-7 and OGK-6. For TGK-7, the additional shares will be sold at an IPO in 1Q08 to portfolio investors. The state's stake will be sold in 2Q08 at a price not less than the price for the additional shares. Overall, 14.78% of additional shares and state's 36.9% stake will be sold to investors. For OGK-6, UES wants to sell in 4Q07 or 1Q08 the additional shares in order to finance investments in 2009 – the rest of the investment plan will be financed from the placement in 4Q08 – 1Q09.

Capacity market is to be launched from January 1 2008. The board on Friday approved the terms of the capacity delivery agreements on the wholesale electricity market for OGK-1, TGK-2, TGK-6, TGK-10, TGK-11, TGK-7, TGK-12 and TGK-13. Chubais said that the terms of the agreements had been changed in order to rule out some risks for the generating companies. In other news, executive board member Yuri Udaltsov said that the design of the capacity market has been approved by all ministries concerned. He said that UES anticipated the capacity market will be launched on 1 January 2008. We believe that the impact of the capacity market introduction on the generating companies will depend on the market rules, which are not completely clear yet.

Politics: Putin wins two thirds of Duma

George Lilis, CFA, e-mail: George.Lilis@mdmbank.com

Putin's Party wins expected landslide. Early this morning, the Central Election Commission announced that with 85% of votes counted, United Russia had received 63.2% of total votes, the Communist party 11.7%, Vladimir Zhirinovskiy's Liberal Democratic Party 8.4% and speaker of the upper house Sergei Mironov's Fair Russia had 8%, all exceeding the 7% cut-off and making it to the new State Duma. With these results, United Russia, whose candidate list was headed by President Putin himself, will get at least 300 of the 450 seats – or two thirds – and will therefore be able to make constitutional changes in the future. In addition, both LDPR and Fair Russia are also considered pro-Kremlin, making it easier for President Putin to control the new State Duma. Turnout (close to 60%) was higher than expected and higher than in previous elections. However, opposition parties immediately said that they would challenge the results, claiming widespread electoral abuses. The communist party said that it may call for three days of street protests in the coming days.

Victory gives Putin popular mandate. President Putin achieved his goal of winning two thirds of the seats in the Duma, and more importantly, to receive the landslide victory that would give him a mandate to remain in an active political role after his presidential term expires in March. The exact role is still unknown, but options include the position of Prime Minister, the head of the United Russia party, a newly created "national leader" role or something else of similar value. Moreover, he now has the power to propose his candidate for president and know that this candidate will be the most likely winner. This, of course, gives him the advantage of negotiating and securing more power in the future from whoever is willing to become his preferred candidate. We expect his preferred candidate(s) to be announced in the coming weeks.

Putin victory good news for investors. In our view, the bottom line for investors is that nothing has really changed in Russian politics and we expect nothing significant to change in the country's macroeconomic policies. With President Putin willing to stay in an active role and the same group of people forming the country's economic strategy after March 2008, investors should get what they really like: predictability and continuity. In the short term, some volatility could occur on uncertainty as to who will be the next president, but we do not expect any meaningful impact on the markets.

News Briefs

Oil and Gas

Gazprom's petrochemical subsidiary Sibur announced plans for an investment program of RUB135 bn (USD5.5 bn) until 2012. The company plans to expand its capacity in plastics and other highly profitable derivatives. The previous plan called for USD3 bn making this a big increase, but we expect to hear an announcement of a JV with a foreign producer (probably Dow Chemicals) that would cover part of these capex. Utilities

Telecoms and Technology

Altimo confirmed on Friday a resolution to the prolonged struggle over its 25.1% stake in MegaFon, disputed by IPOC, owner of a 26.4% stake (*Vedomosti*). This implies upside potential for MegaFon's ownership redistribution between existing shareholders (TeliaSonera, 43.8%, and Alisher Usmanov's indirect 4.7% stake) and the eventual realization of IPO plans. Also, this development may pave the way for resolution of the Altimo and Telenor conflict.

Industrials, Consumer, Banks

Magnit will open three hypermarkets by the end of 2007. Magnit opened its first hypermarket in October 2007, and has targeted 20 more in 2008. So far, the company is on track with its growth program, leading us to expect strong performance near-term.

Pharmacy Chain 36.6 sold 11 stores (10 Moscow and 1 Ekaterinburg) worth approx. RUB1 bn on SLB terms to Renaissance Investment closed-end fund, which could appreciate up to USD100 mn in a year, according to *Kommersant*. We believe this is a sound move, as it allows the chain to use the raised capital on lowering its outstanding debt.

More competition for Moscow food retailers. Ex-Mosmart managers are launching a new federal chain "Tochka Vkusa" in the convenience store format, growing to 700 stores nationwide within the next five years. The managers raised USD150 mn from foreign investors. We see increased pressure on existing retailers; however, Russia's food retail market is still sufficiently fragmented so that head-on competition can be avoided.

Stock performance summary

	Company name	Last price, USD	1D	1WK	1M	3M	12M	YTD	12M High/Low
Oil and gas	Gazprom	13.29	2.6%	5.1%	6.5%	28.3%	14.3%	15.6%	13.29/8.75
	Novatek	64.70	0.8%	6.2%	13.5%	26.9%	-1.9%	1.9%	66/46.5
	Rosneft	9.08	2.9%	4.2%	4.2%	9.8%	0.3%	-0.8%	9.49/7.66
	Lukoil	86.50	1.1%	1.8%	-5.4%	15.3%	-3.4%	-1.6%	95/71.9
	TNK-BP Holding	2.16	-0.7%	0.5%	-5.5%	10.2%	-11.8%	-16.8%	2.6/1.67
	Surgutneftegaz	1.20	2.3%	2.6%	-5.5%	-4.9%	-13.6%	-21.6%	1.53/1.07
	Gazprom Neft	5.17	0.0%	0.0%	4.4%	32.6%	27.7%	13.4%	5.3/3.7
	Tatneft	5.96	1.7%	5.8%	-3.9%	13.8%	14.2%	19.5%	6.25/3.95
	Bashneft	15.40	-0.6%	-1.0%	-4.3%	14.1%	-7.2%	-3.8%	17.2/12
	Transneft pref	1,900.00	2.2%	3.0%	-2.1%	26.7%	-21.6%	-17.2%	2495/1435
	Integra	14.91	-0.9%	0.4%	-3.8%	n/a	n/a	n/a	21.55/13.55
	C.A.T Oil	15.15	-8.5%	-5.9%	-18.7%	-24.8%	-17.8%	-24.3%	25.56/15.15
West Siberian Resources	0.75	0.2%	-2.2%	-12.1%	-7.9%	-38.2%	-34.8%	1.15/0.66	
Utilities	UES	1.25	1.1%	2.5%	0.7%	-1.8%	38.7%	23.5%	1.37/0.9
	OGK-1	0.12	n/a	n/a	n/a	n/a	n/a	n/a	0.18/0.09
	OGK-2	0.13	n/a	n/a	n/a	n/a	n/a	n/a	0.18/0.12
	OGK-3	0.14	2.9%	3.6%	-2.1%	-1.4%	38.8%	16.7%	0.18/0.1
	OGK-4	0.13	0.0%	0.0%	0.4%	8.9%	66.5%	61.3%	0.13/0.08
	OGK-5	0.18	0.3%	1.1%	1.8%	7.3%	46.8%	30.9%	0.18/0.11
Telecoms and technology	OGK-6	0.13	n/a	n/a	n/a	n/a	n/a	n/a	0.17/0.11
	MTS	90.70	0.6%	7.0%	7.8%	37.1%	90.1%	80.7%	93.78/45.81
	Sistema	39.50	0.5%	3.8%	7.8%	29.9%	42.1%	23.4%	40.6/25.85
	VimpelCom	33.60	-1.8%	2.7%	6.7%	37.7%	117.6%	112.8%	36/14.79
	Comstar	11.20	4.8%	0.9%	-8.6%	3.7%	54.9%	33.3%	13.71/6.92
	Rostelecom	10.80	1.4%	9.1%	10.0%	9.4%	69.4%	41.2%	10.8/6.38
	Golden Telecom	101.46	0.3%	-0.9%	0.0%	47.9%	155.8%	116.6%	108.85/38.85
	MGTS	31.50	2.2%	3.5%	4.1%	-2.3%	32.7%	18.5%	34.29/22.16
	Uralsvyazinform	0.07	0.6%	1.6%	-0.8%	5.0%	31.0%	-6.9%	0.07/0.05
	Volga Telecom	5.77	-1.9%	1.2%	0.3%	24.9%	25.4%	-4.6%	6.6/4.47
	Sibirtelecom	0.12	-1.6%	1.7%	5.2%	22.2%	28.0%	7.6%	0.13/0.09
	Northwest Telecom	1.75	1.0%	0.6%	-5.3%	8.5%	18.0%	2.0%	1.92/1.23
	Center Telecom	0.90	0.0%	-1.6%	-2.2%	-0.6%	29.7%	19.3%	1/0.66
	Southern Telecom	0.21	0.0%	0.0%	9.1%	23.5%	41.9%	16.7%	0.23/0.15
	Dalsvyaz	5.45	-0.9%	-0.9%	2.8%	18.5%	60.3%	31.0%	5.7/3.4
	Bashinformsvyaz	0.17	0.0%	0.0%	-2.3%	-2.8%	-7.5%	-24.4%	0.23/0.17
	RBC	9.37	1.3%	1.0%	0.9%	18.2%	-22.7%	-23.6%	12.1/7.53
	Metals and mining	Sitronics	5.55	-2.6%	-2.6%	-22.9%	-11.2%	n/a	n/a
CTC Media		24.06	0.8%	1.7%	-3.6%	4.6%	5.4%	0.2%	28.77/19.59
Rambler Media		31.95	0.2%	-5.3%	-13.6%	-24.4%	-5.0%	-5.3%	55/31.79
Norilsk Nickel		286.30	1.4%	-1.3%	-6.9%	29.5%	89.0%	82.4%	309.9/135.5
Polyus Gold		43.50	2.1%	2.6%	-4.4%	7.4%	-14.7%	-11.8%	55.25/38.3
Severstal		23.05	1.5%	3.6%	-1.1%	33.2%	96.2%	105.8%	23.84/10.85
Evrz Group		73.10	0.1%	9.8%	-4.9%	44.5%	194.2%	184.5%	82.6/24.5
Mechel		90.98	9.9%	17.4%	9.2%	109.0%	262.0%	257.1%	90.98/23.73
NLMK		39.90	3.6%	2.4%	-1.5%	20.9%	67.6%	71.6%	44.89/20.8
MMK		1.40	12.0%	12.5%	2.9%	25.0%	79.5%	60.9%	1.4/0.77
TMK		43.50	3.6%	7.4%	-0.6%	11.8%	n/a	24.3%	46.99/28.63
VSMPO		315.00	0.0%	-1.1%	-0.9%	10.9%	23.5%	7.5%	330/255
Industrials, consumer, banks	Sberbank	4.23	0.8%	3.8%	-1.6%	10.2%	69.9%	22.6%	4.42/2.49
	Rosbank	7.04	-0.8%	0.1%	-7.8%	-2.8%	15.4%	-9.5%	7.67/5.64
	X5	31.25	-0.8%	-5.0%	-12.0%	-7.0%	17.9%	20.2%	37.5/24.6
	Seventh Continent	26.10	0.4%	-2.1%	0.0%	3.9%	-2.4%	-2.2%	29.3/24.1
	Dixy Group	13.85	0.0%	-0.7%	1.6%	14.0%	37.5%	31.0%	15.6/13.85
	Magnit	46.75	0.1%	-2.8%	1.6%	14.0%	37.5%	31.0%	48.45/33.75
	Wimm-Bill-Dann	114.57	1.3%	-5.9%	-1.2%	11.9%	128.1%	72.2%	134.62/49.75
	Lebedyansky	88.50	0.0%	0.0%	-4.8%	1.7%	10.3%	10.6%	99/73.5
	Nutritek	52.50	1.0%	-0.6%	1.0%	6.9%	21.1%	15.3%	53.8/44.9
	Baltika (euro)	34.55	0.0%	5.2%	5.2%	6.9%	21.1%	15.3%	36.96/31.59
	Razgulay	5.15	2.2%	3.0%	-1.0%	25.6%	32.1%	28.8%	5.45/3.6
	Severstal Auto	48.50	1.0%	-1.0%	1.0%	16.9%	82.7%	60.3%	51.1/26.55
	AvtoVAZ	1.60	0.0%	0.0%	3.7%	32.8%	60.0%	64.4%	1.74/0.67
	Aeroflot	3.60	0.0%	0.0%	3.7%	32.8%	60.0%	64.4%	3.6/2.17
	Veropharm	49.20	2.0%	1.4%	5.8%	9.3%	60.3%	55.0%	49.2/29.1
	Apteka 36.6	68.00	-5.6%	-10.2%	-9.6%	-14.5%	32.2%	16.7%	96.1/51.45
	Pharmstandard	23.60	7.3%	15.7%	7.8%	42.3%	n/a	n/a	23.6/13.6
	Kalina	43.40	0.0%	0.0%	5.2%	18.9%	-5.7%	-15.7%	51.5/34.25
Oriflame (euro)	41.57	0.1%	6.0%	1.2%	2.9%	50.3%	37.8%	44.07/28	
Cherkizovo	13.90	5.9%	-3.1%	-4.8%	13.5%	-3.5%	2.2%	17.35/11.05	
Sistema Hals	8.90	-1.1%	-1.7%	-10.1%	-23.5%	n/a	-33.1%	15.05/8.9	
RTS Index	2,220.11	1.8%	3.2%	-0.4%	15.2%	24.7%	15.5%	2288.15/1724.69	

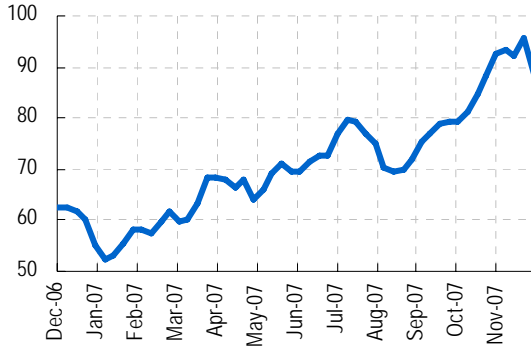
Source: Bloomberg

Stock valuation summary													
	Company name	MCAP,			P/E			EV/EBITDA			EV/Revenue		
		USD mn	2006E	2007E	2008E	2006E	2007E	2008E	2006E	2007E	2008E		
Oil and gas	Gazprom	302,334	13.5	12.1	11.0	9.6	8.6	7.9	4.1	3.8	3.5		
	Novatek	19,643	28.5	21.0	16.0	17.9	13.6	10.7	8.5	6.6	4.9		
	Lukoil	73,612	9.9	10.6	10.6	6.6	6.9	6.8	1.2	1.2	1.2		
	Rosneft	96,239	23.3	19.6	18.0	12.7	11.2	9.4	3.1	2.8	2.7		
	Surгутneftegaz	47,847	11.4	11.7	14.1	5.5	5.7	6.4	2.0	1.9	2.0		
	Gazprom Neft	24,511	7.4	8.7	9.1	4.9	5.6	6.1	1.3	1.3	1.3		
	Tatneft	13,460	10.6	11.5	12.0	6.6	7.4	8.4	1.2	1.3	1.3		
	Bashneft	2,618	5.7	6.4	6.8	3.2	3.7	3.8	0.7	0.8	0.8		
	Transneft pref	13,132	5.8	5.0	4.5	4.0	3.3	2.9	2.2	1.9	1.7		
	West Siberian Resources	888	26.9	22.4	8.4	8.8	6.5	4.0	3.3	2.4	1.7		
	Aggregate - oil and gas	593,396	12.9	11.8	11.3	7.9	7.3	6.9	2.7	2.4	2.2		
Utilities	UES	51,179	33.9	29.9	20.1	17.4	14.1	10.2	3.4	3.0	2.6		
	Mosenergo	6,996	73.6	29.4	19.2	16.4	11.4	7.5	2.3	2.0	1.6		
	OGK-1	5,134	n/a	56.4	38.6	42.3	27.8	19.9	4.7	4.2	3.4		
	OGK-2	3,397	n/a	42.5	23.9	186.9	21.1	12.6	3.8	3.2	2.6		
	OGK-3	6,791	n/a	79.9	48.5	98.4	38.7	34.8	8.9	7.3	6.4		
	OGK-4	6,338	n/a	n/a	52.4	78.9	47.5	26.1	6.6	6.0	4.7		
	OGK 5	6,211	52.6	64.7	46.0	66.6	30.2	22.4	6.5	5.1	4.2		
	OGK-6	3,475	43.4	27.5	14.8	19.1	15.0	9.7	3.2	2.7	2.2		
	Aggregate - utilities	89,522	24.4	27.4	21.1	34.5	15.5	11.6	3.3	2.9	2.5		
Telecoms and technology	MTS	36,189	29.0	20.4	18.2	12.1	10.2	9.3	6.1	5.1	4.7		
	Sistema	19,079	21.1	15.8	14.5	9.9	8.2	7.5	3.7	3.3	3.0		
	VimpelCom	34,460	42.4	28.7	25.5	14.9	12.1	11.1	7.5	6.1	5.6		
		Aggregate - mobile telecoms	89,728	30.9	21.6	19.4	12.3	10.2	9.3	5.8	4.8	4.4	
	Comstar	4,681	57.1	42.2	13.7	16.3	9.3	8.1	5.3	4.0	3.5		
	Rostelecom	8,522	n/a	74.1	62.2	21.8	19.5	17.3	3.7	3.7	3.4		
	Golden Telecom	3,718	43.5	31.8	23.7	16.4	11.6	8.8	4.4	3.2	2.6		
	MGTS	2,945	17.0	12.1	10.9	10.3	7.6	6.9	4.3	3.4	3.2		
	Uralsvyazinform	2,415	77.9	17.6	13.6	9.7	6.5	5.7	2.7	2.3	2.1		
	Volga Telecom	1,756	22.5	13.2	11.0	7.0	5.3	4.7	2.5	2.0	1.9		
	Sibirtelecom	1,762	41.4	8.4	6.6	8.8	5.1	4.2	2.2	1.8	1.6		
	Northwest Telecom	1,836	39.1	15.6	14.9	8.9	6.1	5.6	2.9	2.3	2.1		
	Center Telecom	1,736	25.7	27.1	15.8	6.3	5.8	5.0	2.3	2.0	1.8		
	Southern Telecom	746	57.4	18.6	16.6	6.7	6.2	5.7	2.3	2.1	1.9		
	Dalsvyaz	663	51.0	13.8	9.5	9.0	5.2	4.2	2.3	1.7	1.5		
	Bashinformsvyaz	168	7.4	7.9	4.5	3.2	3.1	n/a	1.1	1.0	0.8		
	Sitronics	1,060	24.5	11.5	8.4	7.0	4.8	3.8	0.6	0.5	0.4		
		Aggregate - fixed line telecoms	30,947	40.0	23.5	16.9	10.4	7.6	6.9	3.0	2.5	2.2	
	RBC	1,077	27.3	28.1	13.4	16.2	11.1	8.1	4.8	3.7	3.0		
	CTC Media	3,645	24.6	18.9	14.8	14.7	11.5	9.2	7.0	5.4	4.4		
Rambler Media	480	39.6	19.8	12.9	24.1	10.9	7.6	6.0	3.5	2.7			
	Aggregate - media	5,202	30.5	22.3	13.7	18.4	11.2	8.3	5.9	4.2	3.3		
Metals and mining	Norilsk Nickel	52,393	7.0	8.5	11.3	4.5	5.6	7.6	3.3	3.6	4.3		
	Polyus Gold	8,309	39.7	51.6	59.2	18.7	22.3	22.2	8.0	8.4	8.4		
	Severstal	23,227	13.4	12.4	12.0	7.1	6.6	6.4	1.8	1.7	1.6		
	Evraz Group	25,637	14.2	14.2	13.6	8.6	8.3	9.1	2.8	2.6	2.5		
	Mechel	12,279	15.3	16.3	18.5	9.3	9.5	9.5	2.3	2.2	2.2		
	NLMK	23,912	11.4	12.0	11.9	7.1	7.3	7.1	3.3	3.2	2.9		
	MMK	14,228	8.8	8.7	7.9	6.1	5.9	5.6	1.9	1.8	1.6		
	TMK	9,483	14.3	9.9	12.5	8.6	6.4	8.2	2.6	2.2	2.0		
	VSMPO	3,780	14.9	11.7	9.3	9.6	7.8	6.1	3.7	3.1	2.5		
		Aggregate - metals and mining	173,248	17.0	16.8	17.0	9.8	9.1	9.0	3.6	3.3	3.1	
Industrials, consumer, banks	Sberbank *	241	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
		Aggregate - banks	241	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a		
	X5	6,765	33.3	24.3	17.5	15.2	11.3	9.0	1.6	1.1	0.9		
	Magnit	3,366	41.2	29.9	20.3	17.6	12.3	9.2	1.0	0.7	0.6		
	Seventh Continent	1,958	30.1	23.6	16.7	14.4	10.3	7.7	1.5	1.1	0.8		
	Lebedyansky	1,806	17.9	15.2	13.3	11.5	9.5	8.3	2.2	1.8	1.5		
	Baltika (euro)	5,891	12.7	11.4	9.5	7.7	7.1	5.7	2.4	2.2	1.8		
	Wimm-Bill-Dann	5,041	32.1	23.7	19.5	16.5	12.8	10.4	2.3	1.9	1.7		
		Aggregate - FMCG	24,827	27.9	21.4	16.1	13.8	10.5	8.4	1.8	1.5	1.2	
	Razgulay	546	25.7	12.4	11.5	8.7	6.1	5.7	1.1	0.9	0.9		
	Severstal Auto	1,649	26.3	16.6	15.1	13.5	9.3	7.6	1.9	1.3	1.0		
	AvtoVAZ	293	2.3	2.0	1.1	1.8	1.7	n/a	0.2	0.2	0.2		
	Aeroflot	4,000	13.8	15.6	12.4	9.7	8.7	6.9	1.4	1.2	1.0		
	Veropharm	492	20.0	14.9	11.6	12.8	9.8	7.3	4.3	3.3	2.7		
	Kalina	423	14.4	11.9	11.5	8.8	7.6	7.2	1.3	1.1	1.1		
Oriflame (euro)	2,315	23.1	18.5	14.1	15.5	13.2	10.9	2.4	2.1	1.9			
	Aggregate valuation	1,016,829	13.6	12.6	11.8	8.8	8.1	7.6	2.7	2.5	2.3		
	FF-adj. MCAP W.A. valuation	292,839	16.6	15.6	14.4	10.5	8.9	8.3	3.7	3.4	3.2		

Source: MDM estimates, IBES consensus

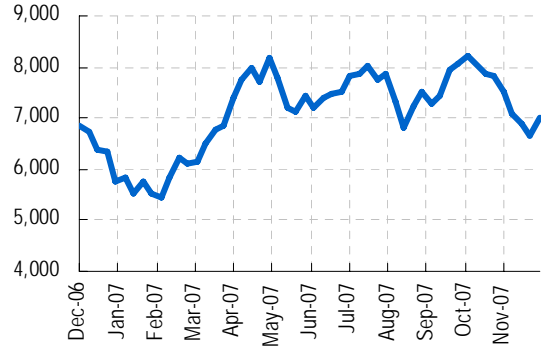
Key commodities

London WTI Crude Oil Index – PRICE INDEX, USD/bbl



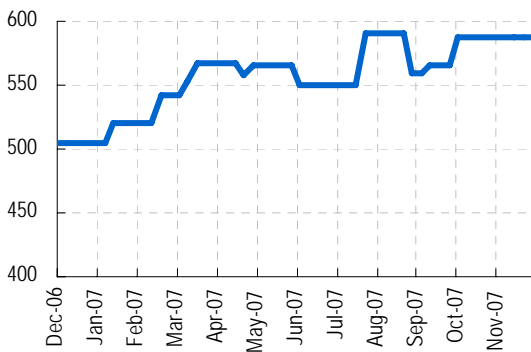
Source: Bloomberg

LME-Copper, Grade A Cash – A.M. OFFICIAL, USD/ton



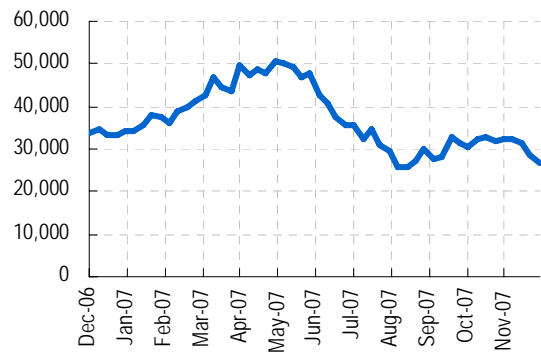
Source: Bloomberg

MB-Steel HR Coil CIS, USD/ton



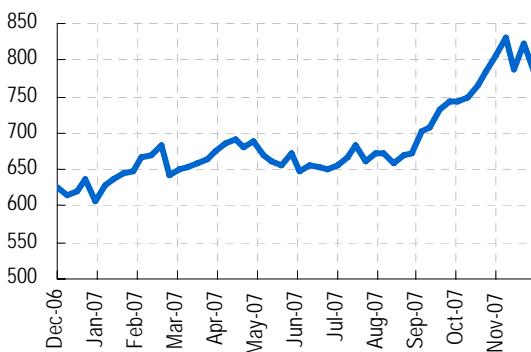
Source: Bloomberg

LME-Nickel Cash – A.M. OFFICIAL, USD/ton



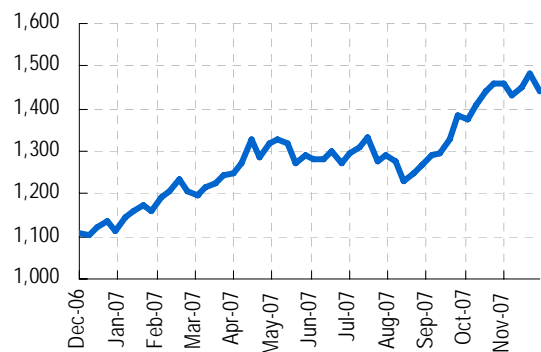
Source: Bloomberg

Gold Bullion, USD/oz



Source: Bloomberg

MB-Platinum Matthey, USD/oz



Source: Bloomberg



MDM Bank
 Investment Division
 33/1 Kotelnicheskaya Nab.
 Moscow, Russia 115172

Institutional Sales

Kate Korolkevich	Kate.Korolkevich@mdmbank.com	+7 495 411-6223
Martynenko Sergey	Sergey. Martynenko@mdmbank.com	+7 495 228-3304

research@mdmbank.com
+7(495) 795-2521
 Bloomberg: MDMB <GO>
 Reuters Dealing: MBWM, MDMB
<http://www.mdmbank.com>

Research Team

George Lilis, CFA	George.Lilis@mdmbank.com
Vladislav Nigmatullin	Vladislav.Nigmatullin@mdmbank.com
Ekaterina Generalova	Ekaterina.Generalova@mdmbank.com
Maria Shevtsova	Maria.Shevtsova@mdmbank.com

Editors/Production

Andrey Goncharov	Andrey.Goncharov@mdmbank.com
Andrew Mullinder	Andrew.Mullinder@mdmbank.com

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